

## **EXHIBIT 5**

IN THE UNITED STATES DISTRICT COURT  
FOR THE EASTERN DISTRICT OF VIRGINIA  
RICHMOND DIVISION

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ePLUS, INC. : Civil Action No.  
vs. : 3:09CV620  
LAWSON SOFTWARE, INC. : September 27, 2010  
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COMPLETE TRANSCRIPT OF THE FINAL PRETRIAL CONFERENCE  
BEFORE THE HONORABLE ROBERT E. PAYNE  
UNITED STATES DISTRICT JUDGE

APPEARANCES:

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Peppy Peterson, RPR  
Official Court Reporter  
United States District Court

1 in this sense, Your Honor: It could be a factor, but it's not  
2 the only factor.

3 THE COURT: What characterization do you disagree  
4 with?

5 MR. ROBERTSON: There's always mixed motivation in  
6 entering into a license agreement. Even when it's an  
7 arm's-length transaction, the infringer who enters into it  
8 voluntarily does so because he understands ultimately that the  
9 threat of litigation is there. So that factor is always  
10 present whether it's in the context of litigation or not.

11 Some people say a patent is only an invitation to a  
12 lawsuit anyway, because the only way the patent owner can  
13 obtain a license is to have a threat of litigation hanging out  
14 there over a willing licensor who wants to be able to practice  
15 the patent. That's what you found both in SAP, that's what you  
16 found in Ariba.

17 Can that be brought up and perhaps the jury gives the  
18 licenses less weight? Certainly. Can Mr. Farber be asked  
19 about that in cross-examination? Yes. And maybe it's not the  
20 strongest factor of nonobviousness, Your Honor, but it still is  
21 a factor that has some tendency to establish a factor issue  
22 which is obviousness.

23 THE COURT: I think the licenses can come in. I  
24 think *John Deere* allows them in. So what does that do to  
25 PX-443 and 444?